

Jimmy Hernandez Phone Script

Hi John, this Jimmy Hernandez the reason I am calling you is because we received the card that you mailed in requesting information about the New State regulated life insurance program.

Do you remember sending in the card? Great, I want to verify a couple of things. Your DOB is _____ and spouses name and DOB is? Is your address still _____?

Now John I am licensed by the state as a filed underwriter and it's my job to ask you some health questions and review your medical history.

I will be in your area tomorrow. What is the best time to stop by and visit with you?

