



Promotion Level Guidelines

Agent Levels

Level 1) Agent Trainee 85%
 IULs 60% GI 50%
No Production Requirement
 5.0% Renewal

(Level 2) Agent 90%
 IULs 65% GI 50%
\$8,000 Issued AP
 1 MO to qualify 5.5% Renewal

(level 3) Senior Agent 95%
 IULs 70% GI 50%
\$10,000 Issued AP
 1 MO to qualify 5.5% Renewal

(Level 4) Advisor 100%
 IULs 75% GI 50%
\$12,000 Issued AP or 150K life time personal production
 1 MO to qualify 6.0% Renewal

(Level 5) Senior Advisor 105%
 IULs 80% GI 55%
\$15,000 Issued AP or 200K life time personal production
 2 consecutive MOs to qualify 6.5% Renewal

(level 6) Executive Advisor 110%
 IULs 85% GI 55%
\$20,000 Issued AP or 300K life time personal production
 2 consecutive MOs to qualify 6.5% Renewal

Agency Levels

(level 7) Agency Manager 115%
 IULs 90% GI 60%
\$35,000 Issued AP or 450K life time personal production
 2 consecutive MOs to qualify 7.0% Renewal

(Level 8) Agency Director 120%
 IULs 95% GI 60%
\$50,000 Issued AP or 550K life time personal production
 2 consecutive MOs to qualify 7.5% Renewal

(Level 9) Senior Agency Director 125%
 IULs 100% GI 65%
\$75,000 Issued AP or 750K life time personal production
 2 consecutive MOs to qualify 7.75% Renewal

(Level 10) Regional Vice President 130%
 IULs 105% GI 65%
\$100,000 Issued AP or 1M life time personal production
 2 consecutive MOs to qualify 8.0% Renewal

(Level 11) Executive Vice President 135%
 IULs 110% GI 70%
\$150,000 Issued AP 140% Americo, CVS
 3 consecutive MOs to qualify 8.25% Renewal

Executive Vice President Value Bonus Plan
 Receive up to 2.5% bonus for each E.V.P.
 Earn .25% for every 50k of side production

Commission levels shown above with renewals is based on the CVS/Accendo FE commission grid for level final expense products. Commission schedules and grids vary form carrier to carrier and are based on specific products. Commission level percentages may also be subject to specific carrier guideline criteria requiring proof of production. IUL commission levels are based on NLG FlexLife Product. GI commission levels are based on Gerber Life GI. Americo and CVS 140% is for level final expense products. It is the agents responsibility to let their Agency Manager know if they qualify for an increase in commission. Agents are 100% responsible for checking their own commission schedule with each carrier. Senior Solutions Agency, LLC reserves the right to change an agent's commission level with notice due to lack of production, suspicious, unethical and poor quality of business. If you have any question get with your hiring manager