



Promotion Level Guidelines

145%	Sr. Executive Vice President \$650K Issued Paid AP Agency Production 3 Consecutive months 8.5% Renewal
140%	Executive Vice President \$350K Issued Paid AP Agency Production 3 Consecutive months 8.25% Renewal
135%	Regional Vice President \$250K Issued Paid AP Agency Production 3 Consecutive months 8.25% Renewal
130%	Senior Agency Director \$100K Issued Paid AP Agency Production 2 Consecutive months 8.0% Renewal
125%	Agency Director \$50K Issued Paid AP or 1.5M lifetime personal production 2 Consecutive months 7.5% Renewal
120%	Agency Manager \$35K Issued Paid AP or 700K lifetime personal production 2 Consecutive months 7.5% Renewal
115%	Executive Agent \$20K Issued Paid AP or 450K lifetime personal production 2 Consecutive months 7.0 Renewal
110%	Senior Agent \$15K Issued Paid AP or 250K lifetime production 1 Month 6.5 Renewal
105%	Agent \$8K Issued Paid AP or 100K lifetime personal production 1 month 6.5 Renewal
100%	Agent Trainee Zero production requirement Starting Contract 6.0 Renewal

Commission levels shown with renewals are based on the CVS/Accendo FE commission grid for level final expense products. Commission schedules and grids vary form carrier to carrier and are based on specific products. Commission level percentages may also be subject to specific carrier guideline criteria requiring proof of production. Agents are responsible to let their Agency Manager know if they qualify for an increase in commission. Agents are 100% responsible for checking their own commission schedule with each carrier. Senior Solutions Agency, LLC reserves the right to change an agent's commission level with notice due to lack of production, suspicious, unethical and poor quality of business. If you have any question get with your hiring manager

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